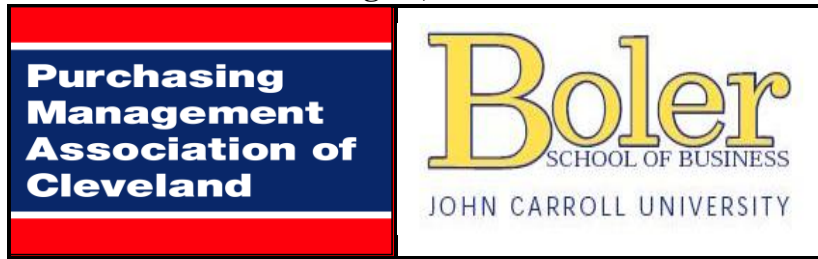


**Northeast Ohio Business Survey Report
for
August, 2010**



*Published by: **Boler School of Business, John Carroll University**
In conjunction with: **Purchasing Management Association of Cleveland***

To view this report on-line, please go to www.PMAC.org

GENERAL BUSINESS CONDITIONS

The barometer index of 15.88 indicates that economic activity is slightly higher than last month. The economic activity was comparable to July 2009.

The forecast index of 20.50 indicates that manufacturing activity should increase somewhat.

Barometer readings above "0" indicate that the manufacturing sector of the economy is generally expanding.

Readings below "0" mean generally contracting.

Month	Aug-10	Jul-10	Jun-10	Aug-09
Cleveland Barometer-%	15.88	14.06	16.56	12.22
Cleveland Forecast-%	20.50	4.75	-1.67	15.67

PRODUCTION

Production activity is rising somewhat in August, as it did in July.

The Production Index is now +26

Production	%Better	%Same	%Worse	Net	Index
August 2010	27	64	9	18	26
July 2010	31	62	8	23	28
June 2010	27	47	27	0	-2

NEW ORDERS

New orders are increasing, just as they did in July.

The New Order Index is now 41

New Orders	%Better	%Same	%Worse	Net	Index
August 2010	46	46	9	37	41
July 2010	46	39	15	31	39
June 2010	33	40	27	6	7

**Northeast Ohio Business Survey Report
for
August, 2010**

EMPLOYMENT

Employment is slightly lower than the previous two months
The Employment Index is -11

Employment	%Greater	%Same	%Lower	Net	Index
August 2010	18	55	27	-9	-11
July 2010	15	77	8	7	3
June 2010	33	53	13	20	15

INVENTORIES

RAW MATERIALS

Raw material inventories remain constant compared with declines in the previous months.
The Raw Material Index is 1

Raw Material

Inventories	%Higher	%Same	%Lower	Net	Index
August 2010	27	45	27	0	1
July 2010	0	62	38	-38	-41
June 2010	7	60	33	-26	-27

FINISHED GOODS

Finished goods inventories, like raw material inventories, remain constant.
The Finished Goods Index is 0

Finished Goods

Inventories	%Higher	%Same	%Lower	Net	Index
August 2010	20	60	20	0	0
July 2010	8	69	23	-15	-19
June 2010	7	64	29	-22	-24

**Northeast Ohio Business Survey Report
for
August, 2010**

BUYING POLICIES

Buying policies for Production Materials have a strong "hand to mouth" component
 Buying policies for MRO Supplies are concentrated in 0-30 days.
 Capital expenditures are balanced with a growing long term component

PERCENT REPORTING

PRODUCTION MATERIALS	Hand to Mouth	30 Days	60 Days	90 Days	6 Mos	1 Year
August 2010	0	0	0	0	0	0
July 2010	50	17	25	0	8	0
June 2010	47	18	24	6	6	0
MRO SUPPLIES						
August 2010	0	0	0	0	0	0
July 2010	60	30	10	0	0	0
June 2010	57	43	0	0	0	0
CAPITAL EXPENDITURES						
August 2010	0	0	0	0	0	0
July 2010	38	0	25	12	25	0
June 2010	17	17	25	17	8	17

COMMODITY PRICES

The commodity prices are slightly higher, as they have been for the past two months.
 The Commodity Price Index is now 42

Commodity Prices	%Higher	%Same	%Lower	Net	Index
August 2010	46	46	9	37	42
July 2010	46	39	15	31	35
June 2010	40	40	20	20	17

COMMODITY CHANGES:

- Prices Up:** -PVC, Flat, most steels, most plastics
- Prices Down:** - HDPE, aluminum ingot
- Items in Short Supply:** - Bearings, some grades of steel, some epoxy containers

Northeast Ohio Business Survey Report
for
August, 2010

FROM GENERAL REMARKS:

- 2009 acquisition adding business. New product development containers.
- Aug. is normally a slow month so its hard telling if this is normal or signs of another slowdown. There is
- still a lot of talk about price increases coming, but very few have pulled the trigger.
- Effective Aug. 30th, we will move to PA and change our name to Custom Laminating (jang@customl.com)
- Still playing it close to the vest.
- Too inconsistent.